

INTERPHEX 2017 SUCCEEDED IN BRINGING TOGETHER INSPIRED PROFESSIONALS WITH KEY INDUSTRY LEADERS TO SHARE KNOWLEDGE AND BEST PRACTICES, AS WELL AS EXPERIENCE THE LATEST CUTTING-EDGE TECHNOLOGIES NEEDED TO COST EFFECTIVELY DEVELOP AND MANUFACTURE QUALITY PRODUCTS.

- Once again INTERPHEX has proven to be the place to "Learn It, Experience It, Procure It" aggregating more than 7400 key decision makers sourcing solutions
- 47% were First-time Attendees, a 5% increase over 2016
- 14% Increase in Bio/Pharma Engineers, a Key Attendee Target
- 54% Increase in Engineers over INTERPHEX 2014
- 22% Increase International Attendance over 2016
- Over 630+ Leading Suppliers, 90+ NEW Companies Exhibited
- Supported more than 20 North American and Worldwide technology launches
- 62% of attendees have capital projects they were sourcing technologies for
- 84% of attendees recommend, influence or make the final sourcing decision
- 82% feel the right solution providers are at INTERPHEX to fulfill their sourcing needs

*With a new administration, market shifts and new regulatory mandates, INTERPHEX remained well-positioned to continue its leadership role in delivering access to the no cost technical conference, latest technologies and industry expertise to address challenges faced by the pharmaceutical, biotech and device industries.*

MORE THAN  
100 INDUSTRY, TRADE,  
BUSINESS & FINANCIAL  
MEDIA REPORTED FROM  
INTERPHEX 2017

18% Increase over 2016

European Pharmaceutical Review • Cleanroom Technology  
Pharmaceutical Technology • BioProcess International  
Pharmaceutical Manufacturing • Contract Pharma  
Tablets & Capsules • GEN • World Pharmaceutical Technology  
NEPR • Pharmaceutical Processing • Packaging Management  
Business Insider • R&D • Drug Discovery & Development  
Controlled Environments & Laboratory • Healthcare Packaging  
Doses • The Medicine Maker and many more.



INTERPHEX 2017 was once again a very successful exhibit for SKAN. We officially launched our new Nanox® Catalyst Technology during the exhibition. The overall booth traffic and customer interest in SKAN isolators, services, and innovations was outstanding.

- Larry Cabeceiras, President, SKAN USA, Inc.



## KEY DECISION MAKERS FROM TOP ATTENDING COMPANIES

ABBVIE • ACTAVIS • ALEXION • ALLERGAN • AMGEN • AMNEAL • ASTRAZENECA • BAXALTA • BAYER • BIOGEN  
BOEHRINGER INGLEHEIM • BMS • CATALENT • CELGENE • COLGATE-PAMOLIVE • COLORCON • COOK PHARMICA  
CORNING • DAIICHI SANKYO • DR. REDDY'S • DUPONT • LILLY • ESTEE LAUDER • FERRING GENENTECH  
GENZYME • GILEAD • GSK • HALO • HISUN • INTEGRA • JOHNSON & JOHNSON • JANSSEN • LANNETT  
LUITPOLD • MEDIMMUNE • MERCK & CO. • MYLAN • NORWICH • NOVARTIS • NOVAVAX • NOVOZYMES  
ONCOBIOLOGICS • PAR • PATHEON • PERRIGO • PFIZER • PROLONG • REGENERON • RICON • SANDOZ  
SANOFI PASTEUR • SHIRE • STRYKER • SUN • TEVA and many more.

FOR MORE INFORMATION, VISIT [WWW.INTERPHEX.COM](http://WWW.INTERPHEX.COM)

# +10,500 INDUSTRY PROFESSIONALS

ATTENDEES AND EXHIBITORS VISITED FROM 48 STATES AND 52 COUNTRIES



Executive Management  
Process/Bioprocess Engineering  
Formulation/ R&D  
R&D  
Production/Bioproduction  
Engineering/Bioengineering  
Procurement Scientist  
Facilities/Operations Management  
Upstream/Downstream Processing  
QA/QC  
Chemist/Biochemist  
Supply Chain Management  
Compliance

Laboratory Professionals  
Analytical Operations  
Polymer Development  
Automation  
Instrumentation  
Technical Services  
Compounding  
Packaging & Inspection  
Academia  
Manufacturing/Biomanufacturing  
Architecture  
EHS  
Materials Control/Warehousing

**EXHIBITION:**  
**635+ INDUSTRY TECHNOLOGY SUPPLIERS**

Clean Room Equipment • Medical Device • Facilities Management Systems  
Compounding • Automation • Raw Materials/API • Outsourcing & Services  
QA/QC • Analytical Testing • Packaging & Inspection • Facility Design  
Containment Technologies • Process/Bioprocess Technologies • Engineering  
Construction/EPCMV • CQV/Regulatory • Manufacturing/Biomanufacturing  
3D/Bioprinting • AR/VR • Software Systems • Warehousing/Distribution  
Automation/Controls • Instrumentation • Laboratory Services • EHS  
Formulation/Bioavailability • Contract Services

## TOP EXHIBITING COMPANIES

AES • ACG • BOSCH • COZZOLI • ELIZABETH EXCELLENCE UNITED • GE HEALTHCARE • GLATT GRONINGER • IMA LIFE • ILC DOVER • KORSCH MARCHESINI • MG AMERICA • MEISSNER MILLIPORE SIGMA • NJM PACKAGING • O'HARA OPTEL VISION • OPTIMA • PALL • QUADRO ROMMELAG • SAINT-GOBAIN • SANI-MATIC SERVOLIFT • SKAN • SMI • THERMO-FISHER THOMAS • WALKER BARRIER

INTERPHEX 2017 was a great show for us. Not only were we extremely honored to be recognized as the Efficiency Champion INTERPHEX award for our flexible filling platform KCP, but we also experienced strong traffic at our booth throughout the event and received very positive feedback from attendees. The show was crowned by the handshake for an order with a U.S. customer.

- Markus Hörsch, Sales and Marketing Director, Bausch+Stroebel Machine Company

## TECHNICAL CONFERENCE

186 Industry Experts Presented

As the industry looks to reduce costs, increase productivity and maximize efficiency, INTERPHEX is perfectly positioned to address and deliver the solutions for these ongoing challenges by providing the latest in state-of-the-art technologies and access to industry expertise from subject matter experts.

Our innovative Technical Conference was vetted by a panel of industry experts, "Moving the Industry Forward and Beyond: Leveraging Efficiency, Quality and Cost Effectiveness"

Featured Sessions: INTERPHEX Live

- ["Continuous Manufacturing Opportunities Keep Expanding in Pharma"](#)
- ["Quality Metrics/Quality Agreements"](#)
- ["cGMP Clean Space: Innovative Solutions for Compliant and Cost-Effective Facilities"](#)

## SOCIAL MEDIA: #INTERPHEX



3,800+ LIKES



4,500+ FOLLOWERS



141,000+ VIEWS



22,800+ VIEWS



31,700+ VIEWS



54,600+ VIEWS

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#INTERPHEX